



PINELLAS SUNCOAST TRANSIT AUTHORITY  
 3201 SCHERER DRIVE, ST. PETERSBURG, FL 33716  
[WWW.PSTA.NET](http://WWW.PSTA.NET) 727.540.1800 FAX 727.540.1913

FINANCE & PERFORMANCE MANAGEMENT  
 COMMITTEE MEETING  
 AGENDA – OCTOBER 21, 2015; 9:00 AM  
 PSTA AUDITORIUM

		<u>APPROX. TIME</u>	<u>PAGE</u>
1.	<b>CALL TO ORDER</b>	9:00	
2.	<b>PUBLIC COMMENT</b>	9:00	
3.	<b>ACTION ITEMS</b>	9:05	
	A. September 16, 2015 Meeting Minutes		2
	B. 2016 Meeting Schedule	5 min	COMM. CHAIR BARKLEY 8
	C. PSTA Bus & Facility Maint. Supplies	10 min	HENRY LUKASIK 10
	D. Gillig Replacement Bus Purchase	30 min	BRAD MILLER/HENRY LUKASIK 43
4.	<b>REPORTS</b>	9:50	
	A. Monthly Financial Statement		DEBBIE LEOUS 45
	B. Ridership/Performance		BRAD MILLER 56
	C. PSTA Contracts		DEBBIE LEOUS 57
5.	<b>FUTURE MEETING SUBJECTS</b>	10:30	
	<ul style="list-style-type: none"> <li>• Regional Fare Collection</li> <li>• Approval of February 2016 Service Redesign</li> <li>• Clever Devices Software/Support/Maintenance</li> <li>• Automatic Vehicle Monitoring</li> <li>• AV Equipment – Auditorium &amp; Board Room</li> <li>• Collective Bargaining Unit</li> <li>• Mobile Column Lifts</li> </ul>		
6.	<b>OTHER BUSINESS</b>	10:30	
7.	<b>ADJOURNMENT</b>	10:30	

THE COMMITTEE IS ENCOURAGED TO STAY FOR THE BEGINNING OF THE PLANNING COMMITTEE TO HEAR THE INFORMATION REGARDING THE PROPOSED EAST LAKE TRANSPORTATION ALTERNATIVE PILOT PROGRAM.

THE NEXT MEETING IS NOVEMBER 18, 2015 AT 9:00 AM



**ACTION ITEM**

**3A: September 16, 2015 Meeting Minutes**

**Action: Approve Meeting Minutes**

**Staff Resource:** Clarissa Keresztes, Administrative Assistant

**FINANCE & PERFORMANCE  
MANAGEMENT**

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- Staff recommends approval of the minutes of the September Finance & Performance Management Committee meeting.
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**Attachments:**

1. Minutes



PINELLAS SUNCOAST TRANSIT AUTHORITY  
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[WWW.PSTA.NET](http://WWW.PSTA.NET) 727.540.1800 FAX 727.540.1913

**FINANCE & PERFORMANCE MANAGEMENT  
COMMITTEE MEETING  
MINUTES – SEPTEMBER 16, 2015**

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The Finance & Performance Management Committee of the Pinellas Suncoast Transit Authority (PSTA) Board of Directors held a meeting in the Auditorium at PSTA Headquarters at 9:00 AM on this date. The purpose of the meeting was to approve the August 19, 2015 meeting minutes, to recommend approval of the FY 2016 insurance premiums, the bus passenger Wi-Fi service, the PSTA headquarters Wi-Fi replacement, and the transit shelter cleaning service/supplies. The following members were present:

Joe Barkley, Committee Chair  
Brian Scott, Committee Vice-Chair  
Mark Deighton  
Dave Eggers  
Bill Jonson

Absent

Curtis Holmes (Alternate)

Also Present:

Brad Miller, CEO  
PSTA Staff Members  
Members of the Public

**CALL TO ORDER**

Committee Vice-Chair Scott opened the meeting at 9:03 AM.

**PUBLIC COMMENT**

There were no public comments.

## ACTION ITEMS

Approval of Minutes – Mr. Jonson made a motion, seconded by Mr. Deighton to approve the August 19, 2015 minutes. There were no public comments. Motion passed unanimously.

PSTA FY 2016 Insurance Premiums – Debbie Leous, Chief Financial Officer, reported that staff has completed the FY 2016 multi-line insurance review with the Public Risk Insurance Agency (PRIA), which serves as the Insurance Brokers for the Preferred Governmental Insurance Trust (PGIT). She indicated that PSTA has a self-insured retention of \$100,000 for General Liability exposures and a self-insured retention of \$250,000 for Workers' Compensation exposures. Ms. Leous indicated that the total premiums for the insurances will be \$645,961, a \$31,457 increase over FY 2015 which is within the budget limits in the FY 2016 budget. She stated that PGIT is offering a two-year fixed policy option for the preferred insurance program that will fix the costs at the FY 2016 rates for FY 2017. She also indicated that an Excess Cyber Liability policy with a limit of \$1,000,000 has been provided through PGIT for no additional premium.

**[Mr. Eggers entered the meeting at 9:06 AM.]**

Mr. Jonson asked about PGIT's background and whether staff explored other vendors. Carol Swift, Risk Manager, said that this went out to bid in 2014 as a five-year contract.

**[Committee Chair Barkley entered the meeting at 9:10 AM.]**

Vice-Chair Scott was under the assumption that PSTA did not have physical damage coverage on the buses, and Ms. Swift stated there is no coverage on the buses. The premium is for PSTA's buildings, terminals, and infrastructure. Mr. Jonson asked for clarification and Ms. Swift replied that if the vehicles are damaged, PSTA subrogates for damages or if PSTA is liable for an accident, then the Agency repairs the bus. He asked if there was a flood and the buses were under water, would PSTA have insurance to cover that. Ms. Swift replied no and discussion ensued about not having coverage on the buses. Mr. Jonson stated his discomfort and Mr. Eggers asked if it was common practice not to have coverage on the buses. Michelle Martin, from PRIA, responded that this is a normal practice. Mr. Deighton made a motion, seconded by Mr. Scott to recommend approval of PSTA's multi-line premiums for FY 2016 at a total cost not to exceed \$650,000 through PGIT and approve the PGIT-supplied lines of insurance for FY 2017 at FY 2016 constant premium rates. There were no public comments. Motion passed unanimously.

Bus Passenger WiFi Service – Debbie Woodward, Director of Information Technology (IT), reported that PSTA was the first bus system in Florida to provide free WiFi on its entire fleet for customers. She said staff is recommending a one-year agreement, with two additional option years with AT&T Service not to exceed \$315,000 for the three-year period. Ms. Woodward indicated that the agreement with AT&T would also provide two additional optional years at the same cost. She pointed out that PSTA accessed AT&T Service through a “piggyback” arrangement off an existing National Association of State Procurement Officials (NAPSCO) agreement which guarantees government pricing with AT&T through June 30, 2019.

Mr. Scott pointed out that this is only \$42 per bus, per month. The Committee had questions about bandwidth which Ms. Woodward answered. Mr. Scott made a motion, seconded by Mr. Jonson to recommend approval of the agreement with AT&T Service. There were no public comments. Motion passed unanimously.

PSTA Headquarters WiFi Replacement – Ms. Woodward indicated that the current WiFi network system in the Administration and Transportation buildings is in need of replacement. She reported that some portions of the system are nearly ten years old. She stated that this replacement would allow PSTA to use the fiber connection to its fullest functionality and the upgrade would provide full outdoor coverage, which will be especially important for the Maintenance Department.

Mr. Eggers asked if other bus systems are upgrading their WiFi and Ms. Woodward said that HART will be in order to support the new regional farebox collection. Mr. Barkley asked if this project is something that PSTA can jointly procure with HART and Ms. Woodward replied yes. Ms. Leous added that each week, PSTA and HART exchange lists on what solicitations are going out for bid. Mr. Scott made a motion, seconded by Mr. Jonson to recommend approval of a contract with TechnologEase to provide WiFi equipment, installation, licenses, and three-year warranty/licenses for the PSTA headquarters in an amount not to exceed \$135,000.00. There were no public comments. Motion passed unanimously.

Transit Shelter Cleaning Service/Supplies – Henry Lukasik, Director of Maintenance, reported that the Agency outsources the bus shelter and transit center cleaning and janitorial services at its four transit centers and several hundred bus shelters. He stated that PSTA also contracts for floor maintenance services but provides the janitorial supplies from an inefficient system of utilizing five different suppliers. Mr. Lukasik indicated that the Purchasing Department released a Request for Proposal (RFP) for janitorial services, supplies, floor maintenance, and related services, allowing firms to submit proposals on any or all components of the RFP. He reported that there were seven responsive

proposals and a selection committee comprised of PSTA management staff evaluated each proposal. Mr. Lukasik said as a result of supplier presentations and final ranking of the proposals, American Janitorial, Inc. was selected to provide all services, with a total five-year cost of \$2.2 million.

Mr. Deighton asked how often the shelters will be cleaned and Mr. Lukasik responded that is depending on ridership usage. Mr. Jonson questioned the criteria and expected standards for shelter cleaning and Mr. Lukasik stated that specific requirements were outlined in the RFP. He added that American Janitorial will provide daily reports regarding the condition of the shelters. Committee Chair Barkley asked if PSTA has a quick response system to correct shelter problems. Mr. Lukasik indicated that American Janitorial has stated they will be very responsive to problems and he added that there also is a PSTA crew for emergencies and after-hour response. Mr. Eggers asked if PSTA checks the work of the contractor and Mr. Lukasik replied yes. Mr. Scott made a motion, seconded by Mr. Deighton to recommend approval of a three-year contract with two one-year optional renewals with American Janitorial, Inc. for a total five-year contract not to exceed \$2.2 million. There were no public comments. Motion passed unanimously.

## **INFORMATION ITEMS**

PSTA Bus Replacement Plans – Mr. Miller explained that at the August Finance Committee meeting, the Committee recommended purchasing seven replacement diesel buses, but at the August Board meeting, the Board continued this item after public comments and concerns were raised about other bus options. Mr. Miller said that staff will recommend that the Board continue this item until the October Board meeting in order to compile an analysis comparing each type of bus.

Mr. Miller explained what has occurred over the past few years with regard to bus purchases. He presented the reasons why it is vitally important for PSTA to have a Fleet Plan.

Mr. Miller described five different types of bus technology options: hybrid-electric, diesel, all electric, refurbished electric, and Compressed Natural Gas (CNG). He then compared each bus type against PSTA's sustainability policy for financial, environmental, and social/operational aspects.

Mr. Miller asked the Committee for feedback on the bus choices and asked if there was any other information that would be helpful to them or the Board. Discussion took place on the types and sizes of buses, as well as the emissions created by the buses. Concerns were raised by both ends of the spectrum.

Committee Chair Barkley remarked that PSTA is ignoring its social responsibility and stated his opinion that the Agency needs to purchase hybrid in the interim period and electric as an experimental phase over the next few years. Mr. Eggers agreed with Committee Chair Barkley about PSTA being socially responsible.

## **REPORTS**

Due to time constraints, Committee Chair Barkley stated that the reports were included in the packet for the Committee's review.

## **FUTURE MEETING SUBJECTS**

Mr. Miller reviewed the upcoming meetings stating that the Finance Committee will meet on October 21st in preparation for the October Board meeting where the bus purchase will be an action item for the Board. Mr. Miller indicated that the Committee will receive more details on CNG and a comparison of emissions for the diesel and hybrid before they make a recommendation to the Board.

## **OTHER BUSINESS**

No other business was discussed.

## **ADJOURNMENT**

The meeting was adjourned at 10:46 AM. The next meeting will be held on October 21, 2015 at 9:00 AM.

**ACTION ITEM**



**3B: 2016 Meeting Schedule**

**Action: Approve the 2016 Meeting Schedule**

**Staff Resource:** Rachael Garofalo, Executive Assistant

**FINANCE & PERFORMANCE  
MANAGEMENT**

- 
- Staff recommends approval of the 2016 meeting schedule.
- 

**Attachments:**

1. Meeting Schedule



**DRAFT**



***FINANCE & PERFORMANCE MANAGEMENT  
COMMITTEE MEETING SCHEDULE FOR 2016***

**JANUARY - TBD - possibly 1/15**

**FEBRUARY 17**

**MARCH 16**

**APRIL 20**

**MAY 18**

**JUNE 15**

**JULY 20**

**AUGUST 17**

**SEPTEMBER 21**

**OCTOBER 19**

**NOVEMBER 16**

**DECEMBER 21**

**Meetings begin at 9:00 AM and are held at PSTA  
Headquarters, 3201 Scherer Drive,  
St. Petersburg, FL 33716**

**\*Note: meetings are subject to change**

## ACTION ITEM



### 3C: PSTA Bus & Facility Maintenance Supply Contract



**Action:** Approve a Contract with the Fastenal Company for Various Bus and PSTA Facility Maintenance, Repair, and Operating (MRO) Supplies Based off Consortium-Negotiated Prices in an Amount Not to Exceed \$300,000 or 18 Months, Whichever Comes First.

**Staff Resource:** Henry Lukasik, Director of Maintenance  
Lou Emma Cromity, Director of Procurement

FINANCE & PERFORMANCE  
MANAGEMENT

### Background:

- A purchasing cooperative known as ValuePoint, operated by the National Association of State Procurement Officials, has a competitively negotiated contract with the Fastenal Company to provide a managed inventory program of shop supplies which include fasteners (nuts & bolts), aerosols, fittings (pneumatic and hydraulic), sealants/thread lockers, electrical connections, with access to over 900,000 suppliers of these regularly used, "Maintenance, Repair, and Operating Supplies" (MRO's).
- PSTA, along with other government agencies, continue to save money by utilizing the ValuePoint contract with Fastenal for the purchase of these MRO's.
- Some of the other statewide agencies currently contracting with Fastenal through this cooperative include:
  - City of Miami
  - City of Orlando
  - City of Sarasota
  - City of Tallahassee
  - Manatee, Orange, and Pinellas County.
- PSTA has automated shop supply vending machines throughout its bus and facility maintenance facilities that dispense many of these MRO's to bus and facility technicians and manage their inventories.
- Technicians have self-serve access to gloves, tape, or razor blades near their work stations, when they need it.

- Because Fastenal proactively monitors and replenishes the machines, PSTA has eliminated stock outs for vended items, and inventory specialists and purchasing are no longer burdened with handling ongoing order of these routine shop supplies.

**Fiscal Impact:**

- \$300,000 which is funded by the operating budget.

**Recommendation:**

- Approve the contractual relationship with Fastenal Company for a period of 18 months or \$300,000, whichever comes first.
  - Eighteen months is the length of time remaining on the ValuePoint contract with Fastenal.
- 

**Attachments:**

1. Contract ([CLICK TO VIEW/PRINT CONTRACT](#))

## ACTION ITEM



### 3D: Gillig Replacement Bus Purchase



**Action:** A. Approve the Purchase of \_\_ 40' \_\_\_\_\_ Replacement Buses from the Gillig Corporation at a cost Not to Exceed \$\_\_\_\_,\_\_\_\_,\_\_\_\_.

B. Authorize PSTA to Submit a Federal Grant Application for “Lo-No” Grant Funds to Purchase Electric Buses for a Pinellas Demonstration.

C. Continue to Develop a Long-Term Bus Replacement Strategy that Balances All Aspects of PSTA’s Adopted Sustainability Program: Financial Stability, Environmental Stability, and Social Stability.

**Staff Resource:** Brad Miller, CEO  
Henry Lukasik, Maintenance Director

FINANCE & PERFORMANCE  
MANAGEMENT

### Background:

- The PSTA Board agreed to continue this action item to purchase needed replacement buses per PSTA’s Adopted Capital Improvement and Bus Replacement Plans.
- Over the past two months that this item has been discussed, PSTA staff have hosted sponsored, or met with:
  - Three Electric Bus Displays/Demonstrations
  - Three CNG Providers
  - Five Bus Manufacturer Representatives
  - Three Other Transit Maintenance Managers Operating Alternative Fueled Vehicles

### Additional Developments:

- **CNG Bus** - Staff has increased the facility related cost estimate of retrofitting PSTA’s facility with a CNG fueling station but also maintains the assumption that most of these \$5 million in costs could be paid through ongoing surcharges on the CNG fuel itself.
- **Electric Bus** – New information indicates electric bus ongoing maintenance costs to be less than diesel buses, not comparable as previously stated.

- **Electric Bus** - Federal Transit Administration (FTA) has issued a Notice of Funding Availability for its Lo-No Grant Program for low-emission vehicles. PSTA has worked with its Federal Government Advocacy associates, Van Scoyoc, collected successful grant applications from other cities across the US and begun preparing its own application to make the November 23, 2015 deadline.
- **Electric Bus** – PSTA Staff has recommended our Lo-No Application specify the Proterra Electric Bus as the bus we would purchase if awarded the competitive grant.
- **Life-Cycle Cost Model** – Staff has begun using the advanced National Academies’ TCRP Model for more accurate comparisons.
- **State of Good Repair** – FTA has issued new regulations requiring PSTA to develop and submit a “State of Good Repair Plan” to the federal government demonstrating the agency has appropriate plans to keep its assets in appropriately safe and reliable condition for the riding public and community. A sustainable fleet replacement plan is one of the most important components to this new plan requirement.
- **Cost-Benefit Analysis** – PSTA has researched other communities’ analysis of comparing the benefit of maintaining existing assets and services versus investing in new assets or services. Some of this information will be presented at the meeting.

**Fiscal Impact:**

- PSTA’s Adopted Capital Improvement Program (CIP) assumes the use of \$3.5 million in federal grant funds to purchase seven replacement buses this year to place in service next year.
  - The Board can vote; however, to increase this amount by drawing on capital reserves earlier than planned. Seven hybrid-electric buses would cost \$4.9 million.
- 

**Attachments:**

1. PowerPoint (to follow)



## REPORTS

**4A: Monthly Financial Statement**

**Action: Information Item**

**Staff Resource:** Debbie Leous, CFO  
Michael Hanson, Dir. of Finance

FINANCE & PERFORMANCE  
MANAGEMENT

- 
- Staff will present the financial status report for the month ending August 31, 2015.
- 

### **Attachments:**

1. Monthly Financial Performance Report – Monthly
2. Monthly Financial Performance Report – Fiscal Year to Date
3. Monthly Financial Performance Report – Fiscal Year to Fiscal Year Comparison
4. Statement of Revenues and Expenditures – Actual vs. Budget
5. Statement of Revenues and Expenditures – Year to Year Actual vs. Actual

**MONTHLY FINANCIAL PERFORMANCE REPORT  
for the Period Ending August 31, 2015**

**Month to Date as of August 2015**

<b>August</b>				
Description	Actual	Budget	% Variance	\$ Variance
Revenues	\$1,574,601	\$1,519,851	3.60%	\$54,750
Expenses	\$5,124,874	\$5,525,793	(7.26%)	(\$400,919)
Surplus / (Deficit)	(\$3,550,273)	(\$4,005,942)	(11.37%)	\$455,669

For the month of August, the net deficit of -\$3.55 million was \$.46 million favorable to the budgeted deficit of -\$4.01 million.

**Revenues**

Passenger Fares revenue is -11.7% under budget.	(\$126,621)
Auxiliary revenue is 27.2% over budget due to increased advertising.	6,064
Non-Transportation revenue is 84.4% over budget due to increased interest income.	9,007
Taxes revenue is 187.1% over budget due to the timing of receipts.	6,484
State Reimbursement-Fuel Tax revenue is -6.7% under budget.	(4,005)
State Grants revenue is 34.4% over budget due to timing.	70,212
Federal Grants revenue is 148.2% over budget due to timing.	94,671
All other revenues within 5.0% of budget.	(1,062)
	<hr/> <hr/>
	\$54,750

**Expenses**

Fringe Benefits expense is -9.1% under budget.	(85,385)
Services expense is -7.2% under budget.	(18,014)
Supplies expense is 25.4% over budget due to bus overhaul parts.	87,949
Insurance expense is -155.5% under budget due to the timing of recoveries.	(177,844)
Utilities expense is -22.6% under budget.	(22,005)
Taxes & Licenses expense is -8.0% under budget.	(6,214)
Purchased Transportation - DART expense is 7.9% over budget.	32,418
Purchased Transportation - TD expense is -12.3% under budget.	(7,853)
Miscellaneous expense is -77.7% under budget due to the cancellation of new service.	(102,399)
All other expenses within 5.0% of budget.	(101,572)
	<hr/> <hr/>
	(\$400,919)

**MONTHLY FINANCIAL PERFORMANCE REPORT  
for the Period Ending August 31, 2015**

**Year to Date as of August 2015**

<b>August</b>				
Description	Actual	Budget	% Variance	\$ Variance
Revenues	\$61,089,164	\$62,954,222	(2.96%)	(\$1,865,058)
Expenses	\$57,855,729	\$61,085,754	(5.29%)	(\$3,230,025)
Surplus / (Deficit)	\$3,233,435	\$1,868,468	73.05%	\$1,364,967

Year to date through August, the net surplus of \$3.23 million was \$1.36 million favorable to the budgeted surplus of \$1.87 million.

**Revenues**

Passenger Fares revenue is -13.3% under budget.	(\$1,735,401)
Auxiliary revenue is 63.9% over budget due to increased advertising.	156,718
All other revenues within 5.0% of budget.	(286,375)
	<u>(\$1,865,058)</u>

**Expenses**

Fringe Benefits expense is -6.8% under budget.	(694,648)
Services expense is -8.9% under budget due to increased subrogation.	(287,525)
Supplies expense is 6.2% over budget due to bus overhaul parts.	234,486
Insurance expense is -27.1% under budget due to increased recoveries.	(354,721)
Utilities expense is -14.6% under budget.	(150,863)
Miscellaneous expense is -73.1% under budget due to the cancellation of new service.	(1,140,581)
All other expenses within 5.0% of budget (Salaries are \$798,644 under budget).	(836,173)
	<u>(\$3,230,025)</u>



**MONTHLY FINANCIAL PERFORMANCE REPORT  
for the Period Ending August 31, 2015**

**Year to Year Comparison Based on YTD Actuals as of August 2015**

<b>August</b>				
Description	FY 2015	FY 2014	% Variance	\$ Variance
Revenues	\$61,089,164	\$59,636,109	2.44%	\$1,453,055
Expenses	\$57,855,729	\$54,310,254	6.53%	\$3,545,475
Surplus / (Deficit)	\$3,233,435	\$5,325,855	<b>(39.29%)</b>	<b>(\$2,092,420)</b>

Year to year through August, the net surplus of \$3.23 million for FY 2015 was -\$2.09 million unfavorable to the FY 2014 surplus of \$5.33 million.

**Revenues**

Passenger Fares revenue for FY 2015 is -8.6% under FY 2014.	<b>(\$1,070,602)</b>
Auxiliary revenue for FY 2015 is 69.7% over FY 2014 due to increased advertising.	165,144
Non-Transportation revenue for FY 2015 is -72.4% under FY 2014 due to a change in TD Co-pay classification from Non-Transportation Revenue to Passenger Fares	<b>(308,454)</b>
Taxes revenue for FY 2015 is 6.6% over FY 2014.	2,184,132
Local Beach Trolley & Rt.35 revenue for FY 2015 is 5.1% over FY 2014.	38,538
All other revenues within 5.0% of budget.	444,297
	<u><u>\$1,453,055</u></u>

**Expenses**

Fringe Benefits expense for FY 2015 is 6.4% over FY 2014.	577,873
Services expense for FY 2015 is 10.7% over FY 2014.	284,330
Supplies expense for FY 2015 is 16.1% over FY 2014.	557,862
Insurance expense for FY 2015 is 610.7% over FY 2014 due to recoveries.	819,714
Utilities expense for FY 2015 is 12.1% over FY 2014.	95,123
Purchased Transportation - DART expense for FY 2015 is 10.3% over FY 2014.	441,525
Purchased Transportation - Trolleys expense for FY 2015 is 10.0% over FY 2014.	53,928
Miscellaneous expense for FY 2015 is -31.9% under FY 2014.	<b>(196,306)</b>
All other expenses within 5.0% of budget.	911,426
	<u><u>\$3,545,475</u></u>

Pinellas Suncoast Transit Authority  
Statement of Revenues and Expenditures  
Actual vs. Budget  
Month Ended August 2015

	Month				Year to Date				Annual
	Actual	Budget	Variance		Actual	Budget	Variance		Budget
			Percent	Dollar			Percent	Dollar	
<b>Revenue</b>									
Passenger Fares	\$ 956,185	\$ 1,082,806	(11.69%)	\$ (126,621)	\$ 11,348,629	13,084,030	(13.26%)	\$ (1,735,401)	\$ 14,189,840
Auxiliary	28,364	22,300	27.19%	6,064	402,018	245,300	63.89%	156,718	267,600
Non-Transportation	19,685	10,678	84.35%	9,007	117,847	117,462	0.33%	385	128,140
Taxes	9,950	3,466	187.07%	6,484	35,161,672	35,354,420	(0.55%)	(192,748)	35,355,160
Local Beach Trolley & Rt.35	72,019	73,081	(1.45%)	(1,062)	801,422	803,881	(0.31%)	(2,459)	876,962
State Reimbursement-Fuel Tax	55,548	59,553	(6.73%)	(4,005)	586,068	600,133	(2.34%)	(14,065)	657,320
State Grants	274,278	204,066	34.41%	70,212	7,050,796	7,262,411	(2.91%)	(211,615)	7,466,477
Federal Grants	158,572	63,901	148.15%	94,671	5,540,712	5,406,585	2.48%	134,127	5,446,585
Federal Grant MPO Pass-Thru	0	0	0.00%	0	80,000	80,000	0.00%	0	80,000
<b>Total</b>	<b>1,574,601</b>	<b>1,519,851</b>	<b>3.60%</b>	<b>54,750</b>	<b>61,089,164</b>	<b>62,954,222</b>	<b>(2.96%)</b>	<b>(1,865,058)</b>	<b>64,468,084</b>
<b>Expenditures</b>									
Salaries	2,270,309	2,368,662	(4.15%)	(98,353)	25,633,546	26,432,190	(3.02%)	(798,644)	28,847,972
Fringe Benefits	849,190	934,575	(9.14%)	(85,385)	9,578,790	10,273,438	(6.76%)	(694,648)	11,208,013
Services	231,820	249,834	(7.21%)	(18,014)	2,939,098	3,226,623	(8.91%)	(287,525)	3,474,995
Diesel Fuel	673,855	676,545	(0.40%)	(2,690)	6,664,279	6,863,176	(2.90%)	(198,897)	7,517,170
Supplies	433,987	346,038	25.42%	87,949	4,027,956	3,793,470	6.18%	234,486	4,172,040
Insurance	(63,510)	114,334	(155.55%)	(177,844)	953,945	1,308,666	(27.11%)	(354,721)	1,423,000
Utilities	75,199	97,204	(22.64%)	(22,005)	882,252	1,033,115	(14.60%)	(150,863)	1,123,200
Taxes & Licenses	71,879	78,093	(7.96%)	(6,214)	755,753	778,895	(2.97%)	(23,142)	848,840
Purchased Transportation - DART	442,743	410,325	7.90%	32,418	4,723,656	4,513,575	4.65%	210,081	4,923,900
Purchased Transportation - TD	56,179	64,032	(12.26%)	(7,853)	684,249	704,348	(2.85%)	(20,099)	768,380
Purchased Transportation - Trolleys	53,839	54,368	(0.97%)	(529)	592,569	598,041	(0.91%)	(5,472)	652,409
Miscellaneous	29,384	131,783	(77.70%)	(102,399)	419,636	1,560,217	(73.10%)	(1,140,581)	1,703,155
<b>Total</b>	<b>5,124,874</b>	<b>5,525,793</b>	<b>(7.26%)</b>	<b>(400,919)</b>	<b>57,855,729</b>	<b>61,085,754</b>	<b>(5.29%)</b>	<b>(3,230,025)</b>	<b>66,663,074</b>
<b>Revenue Over / (Under) Expenditures</b>	<b>\$ (3,550,273)</b>	<b>\$ (4,005,942)</b>	<b>(11.37%)</b>	<b>\$ 455,669</b>	<b>\$ 3,233,435</b>	<b>\$ 1,868,468</b>	<b>73.05%</b>	<b>\$ 1,364,967</b>	<b>\$ (2,194,990)</b>
Transfer To / From Reserve									\$ 2,194,990

Pinellas Suncoast Transit Authority  
Statement of Revenues and Expenditures  
Actual vs. Actual  
Month Ended August 2015

	Year to Date				
	Budget	Aug 2015 Actual	Aug1 2014 Actual	Variance	
				Percent	Dollar
<b>Revenue</b>					
Passenger Fares	\$ 13,084,030	\$ 11,348,629	\$ 12,419,231	(8.62%)	\$ (1,070,602)
Auxiliary	245,300	402,018	236,874	69.72%	165,144
Non-Transportation	117,462	117,847	426,301	(72.36%)	(308,454)
Taxes	35,354,420	35,161,672	32,977,540	6.62%	2,184,132
Local Beach Trolley & Rt.35	803,881	801,422	762,884	5.05%	38,538
State Reimbursement-Fuel Tax	600,133	586,068	559,285	4.79%	26,783
State Grants	7,262,411	7,050,796	6,817,882	3.42%	232,914
Federal Grants	5,406,585	5,540,712	5,356,112	3.45%	184,600
Federal Grant MPO Pass-Thru	80,000	80,000	80,000	0.00%	0
Total	<u>62,954,222</u>	<u>61,089,164</u>	<u>59,636,109</u>	<u>2.44%</u>	<u>1,453,055</u>
<b>Expenditures</b>					
Salaries	26,432,190	25,633,546	24,734,703	3.63%	898,843
Fringe Benefits	10,273,438	9,578,790	9,000,917	6.42%	577,873
Services	3,226,623	2,939,098	2,654,768	10.71%	284,330
Diesel Fuel	6,863,176	6,664,279	6,637,948	0.40%	26,331
Supplies	3,793,470	4,027,956	3,470,094	16.08%	557,862
Insurance	1,308,666	953,945	134,231	610.67%	819,714
Utilities	1,033,115	882,252	787,129	12.08%	95,123
Taxes & Licenses	778,895	755,753	740,159	2.11%	15,594
Purchased Transportation - DART	4,513,575	4,723,656	4,282,131	10.31%	441,525
Purchased Transportation - TD	704,348	684,249	713,591	(4.11%)	(29,342)
Purchased Transportation - Trolleys	598,041	592,569	538,641	10.01%	53,928
Miscellaneous	1,560,217	419,636	615,942	(31.87%)	(196,306)
Total	<u>61,085,754</u>	<u>57,855,729</u>	<u>54,310,254</u>	<u>6.53%</u>	<u>3,545,475</u>
Revenue Over / (Under) Expenditures	<u>\$ 1,868,468</u>	<u>\$ 3,233,435</u>	<u>\$ 5,325,855</u>	<u>(39.29%)</u>	<u>\$ (2,092,420)</u>

Transfer To / From Reserve



## REPORTS

**4B: Ridership & Operations Performance Report**

**Action: Information Item**

**Staff Resource:** Rita Hoffman, Statistical Data Manager

**FINANCE & PERFORMANCE  
MANAGEMENT**

- 
- Staff will present the ridership and operations report for the month ending September, 2015.
- 

### **Attachments:**

1. Ridership and Operations Reports (provided at meeting)



## REPORTS

**4C: PSTA Contracts**

**Action: Information Item**

**Staff Resource:** Lou Emma Cromity, Dir. of Procurement

**FINANCE & PERFORMANCE  
MANAGEMENT**

- 
- Attached is a list of PSTA Contracts.
- 

### **Attachments:**

1. PSTA Contracts

	A	B	C	D	E	F	G	H	I
1	Annual Or Total Contract Value	SUPPLIER	DESCRIPTION	CONTRACT/ RENEWAL	CONTRACT NUMBER	DEPT.	EXPIRATION DATE	BOARD APPROVAL DATE	FUNDING SOURCE
2	\$6,200,000.00	CIGNA HEALTH AND LIFE INSURANCE COMPANY	Insurance - Group Health	1 Year Plus 3 Renewal Options	RFP 13-018P	HR	9/30/2016	7/22/2015	General Funds
3	\$5,765,580.00	JAMES RIVER SOLUTIONS	ULS Diesel for NYMEX Futures - PSTA/Hart	1 Year Plus 4 Renewal Options	IFB 14602	MAINT	9/30/2016	9/23/2015	General Funds
4	\$4,517,190.00	CARE RIDE LLC	Paratransit Services - Wheelchair; Eastlake	No renewals remaining	RFP 11-022P	TRANS	9/30/2016	9/28/2011	General Funds
5	\$2,700,000.00	Direct Media, Inc.	Transit Advertising Services	3 Years Plus 2 Renewal Options	RFP15-017P	MKT	8/31/2018	8/26/2015	Revenue Generating
6	\$2,309,676.00	Florida Commission for the Transportation Disadvantaged	Transportation Disadvantaged Service and Bus Pass Sales	1 Year	G0183	TRANS	6/30/2016	7/22/2015	Revenue Generating
7	\$2,200,000.00	American Janitorial, Inc.	Janitorial Services	3 Years Plus 2 Renewal Options	RFP15-015P	FAC	9/30/2018	9/30/2015	General Funds
8	\$2,200,000.00	Michelin North America, Inc.	Bus Tire Lease	3 Years Plus 2 Renewal Options	15-007B	MAINT	5/26/2018	5/27/2015	Grant
9	\$1,965,825.00	CUMMINS POWER SOUTH LLC	Engines/Trans-Reman(Cummins/Voith)	1 Year	IFB #4605CG	MAINT	12/30/2015		General Funds
10	\$1,823,810.00	GULF COAST YELLOW CAB/ CLW YELLOW CAB	TD Program - Paratransit Ambulatory; Sedan; Ambulatory	1 Year Plus 1 Renewal Options	RFP 11-023P	TRANS	9/30/2016	EXEMPT	General Funds
11	\$1,500,000.00	TINDALE-OLIVER & ASSOC.	General Services Consultant	1 Year Plus 2 Renewal Options	RFP 13-015P	PLNG	8/12/2016		Grant
12	\$1,500,000.00	HNTB CORPORATION	General Services Consultant for General Technical Support Services	1 Year Plus 2 Renewal Options	RFP 13-015P	PLNG	8/12/2016	6/26/2013	Grant
13	\$1,500,000.00	Parsons Brinckerhoff, Inc.	General Services Consultant	3 Years Plus 2 Renewal Options	15-005P	PLNG	2/25/2018	2/25/2015	Grant
14	\$1,148,000.00	Brasco International	Bus Shelters & Amenities	3 Years Plus 2 Renewal Options	15-004P	MAINT	3/24/2018	3/25/2015	Grant
15	\$925,000.00	AMERICAN CONSTRUCTION SERVICES INC.	ADA Landing Pads	3 Years Plus 2 Renewal Options	IFB 14-002B	MAINT	1/31/2018	1/22/2014	Grant
16	\$520,268.00	PUBLIC RISK INSURANCE AGENCY/PRIA	Insurance - Multiline; Flood	1 Year Plus 4 Renewal Options	RFP 14-006P	FIN	9/30/2016	7/23/2014	General Funds
17	\$512,471.30	JOLLEY TROLLEY	Transportation services(North County Coastal Rte; Clearwater Beach to Dunedin; Palm Harbor & Tarpon Springs; Island Estates; Sand Key; Safety Harbor)	1 Year		TRANS	9/30/2017	8/20/2014	General/Grant Funds
18	\$468,912.00	City of St. Pete Beach	Beach Trolley	1 Year		TRANS	9/30/2016	8/26/2015	Revenue Generating
19	\$450,000.00	Palmdale Oil	Bulk Fluids (Motor & Gear Oil, Grease, Diesel Exhaust)	3 Years	C-15-MT-028	MAINT	7/21/2018	7/22/2015	General Funds
20	\$443,320.00	NAFECO	Uniform Purchase	3 Years Plus 2 Renewal Options		TRANS	7/2/2020	7/22/2015	General Funds
21	\$420,000.00	Van Scoyoc Associates, Inc.	Federal Lobbyist Consultant Services	3 Years Plus 2 Renewal Options	RFP15-010P	CEO	6/23/2018	026/24/2015	General Funds
22	\$381,485.00	NEIGHBORLY CARE NETWORK	TD Funded Agencies	1 Year		TRANS	6/30/2016	7/22/2015	Grant
23	\$351,000.00	CliftonLarsonAllen	Financial Audit And Related Services	3 Years Plus 2 Renewal Options	RFP15-014P	FIN	8/26/2018	8/26/2015	General Funds
24	\$350,000.00	UNICE SALZMAN, P.A.	Legal Services	5 Years		FIN	3/31/2019	3/19/2014	General Funds
25	\$350,000.00	BRYANT MILLER OLIVE	Legal Services Contract	5 Years		CEO	3/31/2020	3/19/2014	General Funds
26	\$350,000.00	Goodyear Tire and Rubber Company	Bus Tire Run Out Program	3 Years		MAINT	7/21/2018	7/22/2015	Grant
27	\$300,000.00	Seaboard Neumann	Bulk Fluids (Coolant, Motor Oil, Trans, Fluid)	3 Years	C-15-MT-027	MAINT	7/21/2018	7/22/2015	General Funds
28	\$300,000.00	FASTENAL	Facility Maintenance Repair/MPO	3 Years Plus 2 Renewal Options	112-0077PB(PF)	MAINT	2/1/2017	10/29/2015	General Funds
29	\$284,382.96	ICMA Retirement Trust - 457	Retirement	Continuous		HR			General Funds
30	\$260,901.00	CLEVER DEVICES, LTD.	REAL TIME BUS INFORMATION - SUPPORT	1 Year		IT	12/30/2015	1/28/2015	General Funds
31	\$250,782.48	ALLIEDBARTON SECURITY SERVICES	Security	1 Year Plus 2 Renewal Options	RFP 12-012P	TRANS	10/31/2015	9/25/2013	General Funds
32	\$248,653.41	MYcroShool Pinellas	Bus Pass	1 Year Plus 4 Renewal Options		MKT	8/31/2016	EXEMPT	Revenue Generating
33	\$237,028.00	City of Treasure Island	Beach Trolley	1 Year		TRANS	9/30/2016	8/26/2015	Revenue Generating
34	\$200,000.00	THE MERCER GROUP, INC. - ATLANTA	Professional Recruiting Services for PSTA	3 Years	RFP 14-014P	HR	9/10/2017	8/20/2014	General Funds
35	\$200,000.00	GENERATOR GROUP, LLC	Professional Recruiting Services for PSTA	3 Years	RFP 14-014P	HR	9/30/2016	8/2/2014	General Funds
36	\$200,000.00	J.H.. WILLIAMS OIL CO. INC	Unleaded Gas Only for PSTA/Hart	1 Year Plus 4 Renewal Options	IFB 14602	MAINT	9/30/2016	9/23/2015	General Funds
37	\$190,000.00	MINNESOTA LIFE	Insurance - Group Life	1 Year Plus 3 Renewal Options	RFP 13-018P	HR	9/30/2016	8/27/2014	General Funds
38	\$175,000.00	Batteries-By-Fisher	Batteries - Transit Vehicles	1 Year Plus 2 Renewal Options	15-006B	MAINT	7/21/2016	7/22/2015	General Funds
39	\$166,901.30	CS STARS	Risk Management Software Support SOW #3;Support	3 Years		IT	2/16/2018	8/27/2014	General Funds
40	\$140,000.00	LOOPER GROUP, INC.	Transportation Services Downtown St. Petersburg	1 Year		TRANS	9/30/2016	8/26/2015	General Funds
41	\$134,000.00	The ARC Tampabay	TD Funded Agencies	1 Year		TRANS	6/30/2016	7/22/2015	Grant
42	\$134,000.00	PARC INC	TD Funded Agencies	1 Year		TRANS	6/30/2016	7/22/2015	Grant
43	\$120,000.00	GEHRING GROUP	Employee Benefits Broker	5 Years	RFP 13-008P	HR	4/30/2018	4/24/2013	General Funds
44	\$117,733.89	CUMMINS POWER SOUTH LLC	BUS PARTS - REMANUFACTURED	1 Year	IFB 14-015B	MAINT	12/30/2015	12/10/2014	General Funds
45	\$113,613.00	GROSVENOR BUILDING SERV.	Janitorial	1 Year Plus 4 Renewal Options	RFP 11-001P	SS	12/31/2015	12/1/2010	General Funds

	A	B	C	D	E	F	G	H	I
1	Annual Or Total Contract Value	SUPPLIER	DESCRIPTION	CONTRACT/ RENEWAL	CONTRACT NUMBER	DEPT.	EXPIRATION DATE	BOARD APPROVAL DATE	FUNDING SOURCE
46	\$109,828.00	UniFirst Corporation	Uniform Rental	3 Years Plus 2 Renewal Options		MAINT	7/22/2020	7/22/2015	General Funds
47	\$103,069.44	AT&T MOBILITY	BUS - WIFI SERVICE	1 Year		IT	9/30/2017	8/26/2015	General Funds
48	\$92,880.00	BRIGHT HOUSE NETWORKS	Telecommunication Services	1 Year Plus 3 Renewal Options	IFB 14-011B	IT	7/7/2016	EXEMPT	General Funds
49	\$90,000.00	Gray Robinson, P.A.	State Lobbyist	10 Months	FRP11-020P	CEO	5/31/2016	7/22/2015	General Funds
50	\$80,355.00	YOHO'S AUTOMOTIVE & TOWING	Bus and Vehicle Towing Services	1 Year Plus 4 Renewal Options	IFB #13-012B	MAINT	6/28/2016	EXEMPT	General Funds
51	\$75,859.00	GIRO INC.	Hastus Maintenance & Support Software	1 Year		IT	7/17/2016	EXEMPT	General Funds
52	\$75,000.00	LOOPER GROUP, INC.	Central Avenue Trolley-Free Zone Boarding	1 Year		TRANS	9/30/2016	8/26/2015	Revenue Generating
53	\$71,030.00	MOTOROLA SOLUTIONS, INC.	Usage Charge - Pinellas County (S1014418)	1 Year		IT	9/30/2016	EXEMPT	General Funds
54	\$69,500.00	TransPro Consulting	Customer Services Training	1 Year	15-003P	TRANS	2/28/2016	3/25/2015	General Funds
55	\$66,169.00	Thompson Electric Services	Niehoff Generator (Hart/PSTA)	1 Year	IFB 1372C/VC 000297	MAINT	4/7/2016	EXEMPT	General Funds
56	\$63,530.00	AUSTIN AND SON AUTO ELECTRIC, INC.	BUS PARTS - REMANUFACTURED	1 Year	IFB 14-015B	MAINT	12/30/2015	EXEMPT	General Funds
57	\$60,000.00	ELECTRONIC DATA MAGNETICS	Magnetic Card Printing	1 Year Plus 1 Renewal Option	IFB #12-002B	MKT	12/31/2015	EXEMPT	General Funds
58	\$51,151.40	MOTOROLA SOLUTIONS, INC.	Radio System, Maint Agmt.	Yearly	S00001010376	MAINT	12/31/2015	EXEMPT	General Funds
59	\$50,000.00	ROAD SIGNS, INC.	Bus Graphics	1 Year Plus 4 Renewal Options	RFP 14-010P	MKT	9/30/2016	EXEMPT	General Funds
60	\$47,800.00	COMMERCIAL RISK MANAGEMENT, INC.	Insurance - Workers Compensation	1 Year Plus 4 Renewal Options	RFP 14-009P	FIN	9/30/2016	EXEMPT	General Funds
61	\$45,357.15	SOFTWARE HOUSE INT'L	Software - Microsoft Licenses; Symantec Back-Up Exec	1 Year		IT	12/31/2015	EXEMPT	Grant
62	\$45,000.00	TEXT MARKS INC.	SMS Texting Service	1 Year		MKT	11/30/2015	EXEMPT	General Funds
63	\$41,461.00	ACUATIVE CORPORATION	Cisco SmartNet, UCSS; Software	1 Year		IT	11/23/2015	EXEMPT	General Funds
64	\$40,773.00	BLUME MECHANICAL, LLC	A/C & Heating Services - Routine & Non Routine	1 Year	RFP 13-003B	SS	3/1/2016	EXEMPT	General Funds
65	\$40,475.00	DUKANE RADIATOR	BUS PARTS - REMANUFACTURED	1 Year	IFB 14-015B	MAINT	12/31/2015	EXEMPT	General Funds
66	\$40,000.00	ADVANTICA ADMINISTRATIVE SERVICES, INC.	Insurance - Group Vision	1 Year Plus 3 Renewal Options	RFP 13-018P	HR	9/30/2016	EXEMPT	General Funds
67	\$36,000.00	LAKESIDE OCCUPATIONAL MEDICAL CENT	Medical Services Employee Physicals & Substance Abuse Screenings	1 Year Plus 3 Renewal Options	RFP 13-005P	HR	9/30/2016	EXEMPT	General Funds
68	\$35,599.92	BUCCANEER LANDSCAPE MANAGEMENT	LANDSCAPE/MOWING ALL PSTA	1 Year	Agmt	SS	11/30/2015	EXEMPT	General Funds
69	\$34,041.24	VERIZON WIRELESS	Cell Phone Service	1 Year	WSCA 1907	IT	11/16/2015	EXEMPT	General Funds
70	\$30,000.00	PRIDE ENTERPRISES	Bus-Schedule Printing	1 Year Plus 4 Renewal Options	RFP 14-007P	MKT	8/31/2016	EXEMPT	General Funds
71	\$26,905.55	DOUGLASS SCREEN PRINTERS	Departure Boards & Shelter System Maps	1 Year Plus 2 Renewal Options	IFB 12-009B	MKT	6/30/2016	EXEMPT	General Funds
72	\$25,117.86	PRESIDIO NETWORKED SOLUTIONS INC.	Software Support - Zoom Call; UC Support; Spam & Antivirus	3 Year		IT	11/30/2017 12/31/2015 10/20/2017	EXEMPT	General Funds
73	\$24,514.57	Audio Fidelity Communication Corporation	AV Systems Support	1 Year		IT	5/22/2016	EXEMPT	General Funds
74	\$24,396.00	CONVERGENT TECHNOLOGIES	Security System Maintenance; Monitoring (8 Locations); Badge Readers	1 Year	IFB 11-003P	SS	12/31/2015	EXEMPT	General Funds
75	\$24,230.00	SOUTHEAST POWER SYSTEMS	BUS PARTS - REMANUFACTURED	1 Year	IFB 14-015B	MAINT	12/30/2015	EXEMPT	General Funds
76	\$23,848.00	DUNBAR ARMORED INC.	Armored Car	1 Year Plus 4 Renewal Options	RFP 14-008P	FIN	8/31/2016	EXEMPT	General Funds
77	\$21,327.72	ROBERT BOWEN	Demand Response Assessment	1 Year Plus 4 Renewal Options		TRANS	10/30/2015	EXEMPT	Grant
78	\$20,000.00	SIVER INSURANCE CONSULTANTS	Consulting Services for Three Projects	1 Year Plus 1 Renewal Option	RFQ #14-017Q	FIN	6/30/2016	EXEMPT	General Funds
79	\$20,000.00	OFFICE DEPOT	OFFICE PRODUCTS	1 Year		FIN	9/30/2016	EXEMPT	General Funds
80	\$18,762.61	CARASOFT TECHNOLOGY CORP	Nimble Storage - Service & Support	3 years		IT	5/19/2016	EXEMPT	General Funds
81	\$18,540.00	TRANSIT RESOURCE CENTER	Bus Inspections	5 Years		MAINT	9/30/2019		General Funds
82	\$16,362.84	IMAGE NET CONSULTING OF TAMPA, LLC.	Copier Maintenance & Leasing	1 Year		IT	10/13/2017	EXEMPT	General Funds
83	\$16,176.80	SUNTRUST BANK	Banking Services (P-Card/Credit/Debit Cards for Terminals)	1 Year Plus 2 Renewal Options	RFP 12-001P	FIN	10/30/2015	EXEMPT	General Funds
84	\$16,010.00	AQUA CLEAN ENVIRONMENTAL	LIQUID WASTE DISPOSAL	1 Year	RFQ 14-016Q	SS	12/31/2015	EXEMPT	General Funds
85	\$15,875.20	AT&T WIRELINE	T-1 Services	1 Year		IT	3/23/2016	EXEMPT	General Funds
86	\$15,000.00	Right Management	Outplacement Consulting Services	3 Years		HR	7/25/2018	EXEMPT	General Funds
87	\$14,000.00	Safe-Start	Batteries - Transit Vehicles	1 Year Plus 2 Renewal Options	15-006B	MAINT	7/21/2016	7/22/2015	General Funds
88	\$13,968.90	FLORIDA PEST CONTROL	Pest Control Services for PSTA Buses and Vehicles	1 Year Plus 1 Renewal Option	RFQ 15-002Q	MAINT	1/11/2016	EXEMPT	General Funds
89	\$13,730.00	INTEGRATED SYSTEMS OF FLORIDA	BOSCH CAMERA SERVICE - MAINTENANCE	1 Year Plus 1 Renewal Option	RFP 14-001P	IT	1/9/2016	EXEMPT	General Funds
90	\$12,000.00	ICIMS	Software, Applicant Tracking Software Subscription Fee	1 Year		HR	2/1/2016	EXEMPT	Grant
91	\$11,000.00	BENSINGER, DUPONT & ASSOCIATES	Employee Assistance Program	1 Year Plus 1 Renewal Option	RFP 11-010P	HR	4/30/2016	EXEMPT	General Funds



	A	B	C	D	E	F	G	H	I
1	Annual Or Total Contract Value	SUPPLIER	DESCRIPTION	CONTRACT/ RENEWAL	CONTRACT NUMBER	DEPT.	EXPIRATION DATE	BOARD APPROVAL DATE	FUNDING SOURCE
92	\$10,324.00	CLEVER DEVICES, LTD.	Software Support - Spanish to English to Text	1 Year		IT	4/27/2016	EXEMPT	General Funds
93	\$10,000.00	SUN GRAPHIC TECHNOLOGIES, INC.	Printing of Interior Bus Posters	1 Year Plus 1 Renewal Option	IFB 12-006B	MKT	1/14/2016	EXEMPT	General Funds
94	\$8,000.00	Justifacts Credential Verification, Inc.	Background Checking Services	1 Year	15-013Q	HR	4/30/2016	EXEMPT	General Funds
95	\$7,890.00	COIN CURRENCY & DOCUMENT SYSTEMS/CC&D	Currency Sorter, Counters, Scale	1 Year		FIN	12/15/2015	EXEMPT	Grant
96	\$7,709.00	S & A SYSTEMS, INC.	Software Support - Fleetwatch	1 Year		IT	2/13/2016	EXEMPT	General Funds
97	\$7,500.00	MIDWAY SERVICES	Plumbing Services	1 Year		MAINT	9/30/2016	EXEMPT	General Funds
98	\$7,280.00	PRODUCTIVE SOLUTIONS	Maintenance Contract for POS System Support	1 Year		FIN	3/12/2016	EXEMPT	General Funds
99	\$7,186.20	MCCS GROUP	Pond Maintenance; Through Macy's Easement Contract	1 Year		SS	10/31/2015	EXEMPT	General Funds
100	\$7,150.00	SOUTH PRODUCTIONS	Video Taping	1 Year		MKT	9/30/2016	EXEMPT	General Funds
101	\$6,777.00	PROSYS INFORMATION SYSTEMS, INC.	Support - Nimble Storage	2 Years		IT	4/30/2016	EXEMPT	Grant
102	\$6,325.80	SCHINDLER ELEVATOR CORPORATION	Elevator & Phone Maintenance	1 Year		SS	11/30/2015	EXEMPT	General Funds
103	\$5,452.00	VSC FIRE & SECURITY, INC.	Fire Inspection for Scherer Drive	1 Year		SS	11/30/2015	EXEMPT	General Funds
104	\$4,584.00	LIGHTHOUSE OF PINELLAS INC	TD Funded Agencies	1 Year		TRANS	6/30/2016	7/22/2015	Grant
105	\$4,279.80	INTERNATIONAL BUSINESS MACHINES	Software - IBM Software & Licenses	1 Year		IT	11/30/2015	EXEMPT	General Funds
106	\$4,255.00	QUESTICA INC	Budget Software Support	1 Year Plus 4 Renewal Options	RFQ 12-010P	FIN	5/30/2016	EXEMPT	General Funds
107	\$3,666.00	IMAGE FIRST	Towel Service	1 Year		TRANS	11/30/2015	EXEMPT	General Funds
108	\$3,591.09	POLICY MANAGERS	Tank Storage	1 Year		RISK	9/30/2016	EXEMPT	General Funds
109	\$3,582.00	TAMPA ARMATURE WORKS INC.	Emergency Generator Inspections	1 Year		MAINT	10/31/2015	EXEMPT	General Funds
110	\$3,250.00	BLACKBOARD CONNECT INC.	Service Message Fee	1 Year		IT	1/31/2016	EXEMPT	General Funds
111	\$3,000.00	ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE	Software Support ArcGIS	1 Year		IT	12/31/2015	EXEMPT	General Funds
112	\$2,400.00	KENAIR, INC.	REP-REFRIGERATORS			SS	4/20/2016	EXEMPT	General Funds
113	\$2,396.16	ARCHIVE CORPORATION	Off-Site Storage	1 Year		IT	12/31/2015	EXEMPT	General Funds
114	\$1,829.52	EVOLVTEC	Dell Laptop Support (7)	1 Year		IT	9/14/2016	EXEMPT	General Funds
115	\$1,557.31	CUMMINS POWER SOUTH LLC	Cummins Insight Lite registration;QSOL Subscription	1 Year		IT	5/27/2016	EXEMPT	General Funds
116	\$1,500.00	ALLDATA LLC	ALL MAKES DATA - SUBSCRIPTION	1 Year		IT	10/15/2016	EXEMPT	General Funds
117	\$1,475.00	REMSON AQUATICS, LLC.	Weed Removal - Mitigation Area	1 Year		MAINT	2/29/2016	EXEMPT	General Funds
118	\$1,460.00	AQUATECH OF FLORIDA INC.	Clean Boiler Loops	1 Year		SS	9/30/2016	EXEMPT	General Funds
119	\$1,263.39	OUTFITTERS SATELLITE INC.	Satellite Phone Support	1 Year		IT	1/16/2016	EXEMPT	General Funds
120	\$1,200.00	JANTECH SERVICES, INC.	UPS Maintenance Agreement	1 Year		IT	6/30/2016	EXEMPT	General Funds
121	\$1,193.10	PRESSTEK	Formax Folder / Sealer Maintenance	1 Year		FIN	1/31/2016	EXEMPT	General Funds
122	\$1,150.00	COLOR ID, LLC	Photo ID System	1 Year		IT	1/3/2016	EXEMPT	General Funds
123	\$899.00	SAGEMCOM CANADA INC	Fax Support for Lightning Fax/Xmedius Fax	1 Year		IT	6/13/2016	EXEMPT	General Funds
124	\$860.40	STANLEY CONVERGENT SECURITY SOLUTIONS	Alarm System - Williams Park	1 Year		MAINT	10/31/2015	EXEMPT	General Funds
125	\$480.00	LAPURE WATER COOLERS	Water Coolers for Bus Terminals	1 Year		HR	3/31/2016	EXEMPT	General Funds
126	\$426.00	HEWLETT-PACKARD COMPANY	HP Hardware Maintenance & Support	1 Year		IT	8/31/2016	EXEMPT	General Funds
127	\$350.00	SPATIAL NETWORKS, INC	Data Collection Software	As needed		TRANS	10/12/2016	EXEMPT	General Funds
128	\$138.00	SOLARWINDS INC	Dameware	1 Year		IT	12/10/2015	EXEMPT	General Funds
129		SIGNAL OUTDOOR ADVERTISING	Bus Shelter Maintenance & Advertising Agreement	Continuous		MKT	5/31/2033	9/25/2013	General Funds
130		Pinellas County	TD Bus Passes & Paratransit Trips	1 Year		TRANS	6/30/2016	7/22/2015	Revenue Generating
131	\$0.00	Pinellas County School Board	TD Bus Passes & Paratransit Trips	1 Year		TRANS	6/30/2016	7/22/2015	No Funding
132	\$0.00	Agency for Community Treatment Services, Inc. (ACTS)	TD Coordination Agreement	1 Year		TRANS	6/30/2016	7/22/2015	No Funding
133	\$0.00	Boley Center	TD Coordination Agreement	1 Year		TRANS	6/30/2016	7/22/2015	No Funding
134	\$0.00	Goodwill Industries - Suncoast	TD Coordination Agreement	1 Year		TRANS	6/30/2016	7/22/2015	No Funding
135	\$0.00	Gulf Coast Jewish Family and Community Services, Inc.	TD Coordination Agreement	1 Year		TRANS	6/30/2016	7/22/2015	No Funding
136	\$0.00	Homeless Emergency Project	TD Coordination Agreement	1 Year		TRANS	6/30/2016	7/22/2015	No Funding



	A	B	C	D	E	F	G	H	I
1	Annual Or Total Contract Value	SUPPLIER	DESCRIPTION	CONTRACT/ RENEWAL	CONTRACT NUMBER	DEPT.	EXPIRATION DATE	BOARD APPROVAL DATE	FUNDING SOURCE
137	\$0.00	Suncoast Center, Inc.	TD Coordination Agreement	1 Year		TRANS	6/30/2016	7/22/2015	No Funding
138	\$0.00	Vicent House	TD Coordination Agreement	1 Year		TRANS	6/30/2016	7/22/2015	No Funding